

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## MUNICIPAL GOLF COURSE

The Sebastian Golf Course is located in the City of Sebastian off of Main Street at the West entrance to the Airport and provides recreational enjoyment for the citizens of Sebastian and the surrounding communities. The facility includes an 18-hole golf course that is 6,717 yards in length and par 72, driving range, putting and chipping green, restaurant, lounge, and fully stocked Pro Shop. The Golf Course is established as an enterprise fund of the city. The fund is divided into three areas: Administration, Green Division, and Carts Division.

### GOLF COURSE SUMMARY OF REVENUE / EXPENDITURES

<u>Description</u>	<u>FY 01/02</u> <u>Actual</u>	<u>FY 02/03</u> <u>Actual</u>	<u>FY 03/04</u> <u>Budget</u>	<u>Actual</u> <u>to</u> <u>03/31/04</u>	<u>FY 03/04</u> <u>Projected</u>	<u>FY 04/05</u> <u>Adopted</u> <u>Budget</u>
Total Revenues	\$ 1,385,635	\$ 1,400,152	\$ 1,554,611	\$ 969,921	\$ 1,483,092	\$ 1,554,614
Total GC Administration Division	641,411	607,815	853,046	300,132	845,253	876,927
Total GC Greens Division	550,170	536,741	595,039	306,415	533,972	568,466
Total GC Carts Division	96,630	93,328	106,526	39,885	106,276	109,221
<b>Total Expenses</b>	<b>\$ 1,288,212</b>	<b>\$ 1,237,884</b>	<b>\$ 1,554,611</b>	<b>\$ 646,432</b>	<b>\$ 1,485,501</b>	<b>\$ 1,554,614</b>
<b>Net Revenue over (Expenses)</b>	<b>\$ 97,424</b>	<b>\$ 162,268</b>	<b>\$ -</b>	<b>\$ 323,489</b>	<b>\$ (2,409)</b>	<b>\$ -</b>

### GOLF COURSE FUND REVENUE

**Code: 410010**

The Fiscal Year 2004-2005 adopted budget for Golf Course fund revenue is \$1,540,520. This compares to the 2003-04 projected Golf Course fund revenue of \$1,483,092, an increase of \$71,522 or 4.82%.

<u>Description</u>	<u>FY 01/02</u> <u>Actual</u>	<u>FY 02/03</u> <u>Actual</u>	<u>FY 03-04</u> <u>Budget</u>	<u>Projected</u> <u>FY 03-04</u> <u>Revenue</u>	<u>Adopted</u> <u>FY 04/05</u> <u>Budget</u>	<u>Difference</u>
Charges for services	\$1,365,025	\$1,386,315	\$1,484,154	\$1,472,092	\$1,516,674	\$ 44,582
Non-operating revenues	20,610	13,837	70,457	11,000	37,940	26,940
<b>Total revenues and other sources</b>	<b>\$1,385,635</b>	<b>\$1,400,152</b>	<b>\$1,554,611</b>	<b>\$1,483,092</b>	<b>\$1,554,614</b>	<b>\$ 71,522</b>

Fiscal Year 04-05 Adopted Budget:

Major Current Level Changes from  
2003-04 Projected Revenue:

<u>Description</u>	<u>Difference</u>
<b>1. Charges for services</b> - Increase due to a projected increase in cart and greens fees, resident/nonresident fees, and club house rents for a CPI increase in accordance with the lease contract.	<b>\$ 44,582</b>
<b>2. Non-operating revenues</b> - Net increase results from amount needed to balance the budget from retained earnings appropriation.	<b>\$ 26,940</b>

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## GOLF COURSE REVENUE

Code: 410010

Account Number	Description	FY 01/02 Actual	FY 02/03 Actual	FY 03/04 Budget	Actual to 03/31/04	FY 03/04 Projected	FY 04/05 Adopted Budget
<b>CHARGES FOR SERVICES</b>							
347501	Green Fees	432,525	457,660	516,029	329,674	516,029	525,000
347502	Cart Rentals	701,410	693,341	715,000	460,877	715,000	750,000
347510	Driving Range Fees	38,180	45,259	48,500	26,946	49,000	50,000
347512	Club Storage Fees	757	633	750	675	675	675
347513	Club Rentals Fees	758	2,006	2,000	1,252	2,200	2,200
347521	Membership Fees	105,240	87,014	90,000	74,648	76,648	69,789
347522	Handicap Fees	5,670	5,520	5,625	6,210	6,300	6,750
347523	Resident Card Fees	22,256	27,225	30,300	35,022	35,100	41,900
347530	Non-Taxable Sales	80	151	90	112	175	200
347540	Pro Shop Sales	80,186	80,246	80,000	36,904	80,000	81,000
347541	Cost of Sales-Pro Shop	(57,514)	(51,287)	(40,000)	(26,455)	(45,000)	(50,000)
362100	Rents and Royalties	29,798	29,476	30,000	14,346	29,105	32,000
369900	Other Miscellaneous Revenues	2,619	3,774	2,000	1,736	3,000	3,000
369941	Sales Tax Commissions	360	360	360	180	360	360
369945	Pro Lesson Fees	2,630	4,930	3,500	2,505	3,500	3,800
369995	Cash Over/Short	72	7	0	(10)	0	0
<b>TOTAL CHARGES FOR SERVICES</b>		<b>1,365,025</b>	<b>1,386,315</b>	<b>1,484,154</b>	<b>964,622</b>	<b>1,472,092</b>	<b>1,516,674</b>
<b>NON-OPERATING REVENUE</b>							
361100	Interest Earnings	718	(41)	1,585	(45)	0	0
361105	SBA Interest Earnings	19,635	13,878	17,146	5,344	11,000	14,000
364100	Sale of Fixed Assets	(233)	0	0	0	0	0
369200	Insurance Proceeds	490	0	0	0	0	0
389995	Appr. from PY Retained Earnings	0	0	51,726	0	0	23,940
<b>TOTAL NON-OPERATING REVENUE</b>		<b>20,610</b>	<b>13,837</b>	<b>70,457</b>	<b>5,299</b>	<b>11,000</b>	<b>37,940</b>
<b>TOTAL REVENUES</b>		<b>1,385,635</b>	<b>1,400,152</b>	<b>1,554,611</b>	<b>969,921</b>	<b>1,483,092</b>	<b>1,554,614</b>

**GOLF COURSE ADMINISTRATION**

Administration plans, organizes, directs, evaluates and monitors the entire golf operation including, but not limited to customer service, golf shop operations, accounting, golf course maintenance, advertising and promotions, increasing golf rounds, tournament operations and promoting the game of golf through junior clinics, adult private lessons and league tournament play. This division handles all computer operations, monies, and reconciles and balances all cash operations, as well as point of sale, tee times and the web site.

**FISCAL YEAR 2004 ACCOMPLISHMENTS**

- ✓ Over 500 junior golfers attended Wednesday free clinics, and introduced several to the game for the first time.
- ✓ Sebastian Junior Golf Academy (offered during summer) had over 112 junior golfers in attendance.
- ✓ Golf rounds (as of March 31, 2004) at 34,944, an increase of 711 rounds over last year at the same time. On track to do 68,000 rounds for year.
- ✓ Total revenue (as of March 31, 2004) at \$972,319, and increase of \$76,624 over last year at the same time. On track for \$1.5 million in total revenue for year.
- ✓ Over 50 "outside" tournaments offered, including charitable, corporate and league events.
- ✓ All weekly leagues showing modest increase in players including Monday league, Business league, SMGA, SWGA and Couples.
- ✓ Sebastian premier golf tournament, The Sebastian Open, was a huge success with over 150 players competing.
- ✓ Total golf shop sales (as of March 31, 2004) at \$21,046, an increase of \$3,000 over last year at the same time.
- ✓ All golf staff offering excellent customer service and friendliness to customers.

**FISCAL YEAR 2005 GOALS & OBJECTIVES**

- Entertain over 70,000 rounds of golf (9 & 18 hole combined)
- Continue to offer professionally operated tournaments and leagues
- Continue to offer a comprehensive Junior Golf Program
- Offer a competitive golf shop complete with customers stated and unstated needs and wants
- Through articles and educational materials, continue to work with all golf staff regarding unsurpassed customer service and professionalism

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## PERFORMANCE MEASUREMENT

<b><u>SERVICE PROGRAM</u></b>	<b><u>Actual</u></b> <b><u>2001-02</u></b>	<b><u>Actual</u></b> <b><u>2002-03</u></b>	<b><u>Projected</u></b> <b><u>2003-04</u></b>	<b><u>Projected</u></b> <b><u>2004-05</u></b>
<b>NUMBER OF ANNUAL FEES SOLD</b>				
Single Resident	71	63	63	50
Single Non-Resident	38	24	26	14
Family Resident	42	40	40	32
Family Non-Resident	18	10	10	10
Resident/Discount Cards	890	855	900	1,150
<b>TOTAL ANNUAL FEES SOLD</b>	<b>1,059</b>	<b>992</b>	<b>1,039</b>	<b>1,256</b>
<b>NUMBER OF ROUNDS PLAYED</b>				
Annual Fee Rounds	13,087	10,988	12,000	10,000
Daily Fee Rounds	47,122	52,340	55,000	58,000
<b>TOTAL NUMBER OF ROUNDS PLAYED</b>	<b>60,209</b>	<b>63,328</b>	<b>67,000</b>	<b>68,000</b>

<b>PROGRAM BUDGET DESCRIPTION FOR THE SEBASTIAN GOLF COURSE</b>		
<i>STAFFING</i>		<i>NATURE OF ACTIVITY</i>
<i>03/04</i>	<i>04/05</i>	
20.00%	20.00%	<b><u>General Supervision</u></b> - Provide effective, responsive and professional management, direction, control of daily golf operations, including training and forethought for innovative and practical improvements.
20.00%	20.00%	<b><u>Pro Shop</u></b> - Provide friendly, consistent quality service to the public. The result of this direct contact combined with the amenities offered, produces customer satisfaction.
20.00%	20.00%	<b><u>Control of Course Play</u></b> - Provides for orderly starting of play, the speed and flow of play, and prevention of free play and abuse to golf course grounds. This enhances the enjoyment of the game as well as promoting return play.
20.00%	20.00%	<b><u>Golf Course Administration</u></b> - Supervise all Golf Course operations, preparation of budget, supervision of capital improvement programs.
20.00%	20.00%	<b><u>Promote the Game of Golf</u></b> - Sebastian Golf Course and the City of Sebastian through golf instruction , junior and adult clinic, golf tournaments, charity events, speaking engagements, advertisements, and other creative measures to attract and promote return play to Sebastian Golf Course.
100.00%	100.00%	

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## GOLF COURSE ADMINISTRATION BUDGET SUMMARY

The Fiscal Year 2004-2005 adopted budget for Golf Course Administration is \$876,927. This compares to the 2003-04 projected expenses of \$845,253, an increase of \$31,674 or 3.7%.

	FY 01-02	FY 02-03	FY 03-04	Projected FY 03-04	Adopted FY 04-05	Difference
	Actual	Actual	Budget	Expenses	Budget	
Personal Services	\$ 241,667	\$ 247,140	\$ 284,481	\$ 284,481	\$ 299,181	\$ 14,700
Operating Expenses	283,826	223,267	257,675	254,482	269,906	15,424
Capital Outlay	3,116	-	-	-	1,150	1,150
Debt Service	112,803	137,408	310,890	306,290	306,690	400
Non-Operating	-	-	-	-	-	-
<b>Total</b>	<b>\$ 641,411</b>	<b>\$ 607,815</b>	<b>\$ 853,046</b>	<b>\$ 845,253</b>	<b>\$ 876,927</b>	<b>\$ 31,674</b>

Fiscal Year 04-05 Adopted Budget:

Major Current Level Changes from

Fiscal Year 2003-04 Projected Expenses:

	Difference
1. <b>Personal Services</b> - Increase mainly due to an estimated 24% increase in health insurance premiums, a 5.5% increase for CWA employees per CWA Union Contract and exempt employees per Management Benefits Package, and an increase in deferred compensation and worker's compensation premiums which are wage driven.	\$ 14,700
2. <b>Operating Expenses</b> - Net increase results from conversion to county water, outsource of janitorial services and a rise in the annual support for the Computer Golf Software.	\$ 15,424
3. <b>Capital Outlay</b> - Increase due to replacement computer.	\$ 1,150
4. <b>Debt Service</b> - Increase in accordance with debt service schedule.	\$ 400
5. <b>Non-Operating</b> - No change.	\$ -

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## PERSONAL SERVICES SCHEDULE

<u>POSITION</u>	<u>PAY RANGE</u>	<u>GRADE</u>	<u>F/T/E POSITION YEARS</u>			<u>Projected Expense</u>	<u>Adopted Budget</u>
			<u>02-03</u>	<u>03-04</u>	<u>04-05</u>	<u>03-04</u>	<u>04-05</u>
						\$	\$
Golf Course Director	51,386/92,808	81E	1.00	1.00	1.00	\$ 55,400	\$ 58,500
Head Golf Professional	31,401/56,713	29E	1.00	1.00	1.00	33,100	35,000
Asst. Head Golf Professional	16,405/29,629	11	0.00	1.00	0.00	17,000	-
Head Cashier	22,661/40,929	18	1.00	1.00	1.00	28,700	31,500
Administrative Secretary	11,331/20,465	18	0.50	0.50	0.50	18,000	20,000
Assistant Cashier (P/T)	8,203/14,815	11	1.50	1.00	1.00	13,700	14,100
Cashier (TEMP)			0.50	0.00	0.50	-	8,300
Ranger/Starter (6 P/T)	6312/11,400	9	3.00	3.00	3.00	36,500	43,300
Ranger/Starter (2 TEMP)			1.50	1.50	1.00	10,000	11,000
			9.00	9.00	8.00		
<b>TOTAL SALARIES</b>						\$ 202,400	\$ 202,400
<b>TEMPORARY SALARIES</b>						10,000	19,300
Overtime						1,500	1,500
Lesson Bonus						6,000	2,850
FICA Taxes						16,822	17,293
Deferred Compensation						12,672	11,642
Group Health Insurance Premium						20,981	23,004
Dependant Health Ins Premium						6,334	9,833
Employee Assistance Program						300	300
Worker's Comp Insurance						6,472	10,059
Unemployment Insurance						1,000	1,000
<b>Total Personal Services</b>						<b>\$ 284,481</b>	<b>\$ 299,181</b>

## CAPITAL OUTLAY SCHEDULE

<u>Priority Number</u>	<u>Description</u>	<u>EXPENDITURES PER FISCAL YEAR</u>					<u>TOTAL</u>
		<u>2004-05</u>	<u>2005-06</u>	<u>2006-07</u>	<u>2007-08</u>	<u>2008-09</u>	
1	Computer	\$ 1,150	\$ -	\$ -	\$ -	\$ -	\$ 1,150
2	Flooring	-	6,000	-	-	-	6,000
		<b>\$ 1,150</b>	<b>\$ 6,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 7,150</b>

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## GOLF COURSE ADMINISTRATION DIVISION

Code: 410110

Account Number	Description	FY 01/02 Actual	FY 02/03 Actual	FY 03/04 Budget	Actual to 03/31/04	FY 03/04 Projected	FY 04/05 Adopted Budget
<b>PERSONAL SERVICES:</b>							
511200	Regular Salaries	185,064	188,123	202,400	93,275	202,400	202,400
511300	Temporary Salaries	0	0	10,000	0	10,000	19,300
511400	Overtime	1,193	1,502	1,500	1,316	1,500	1,500
511500	Lesson Bonus	1,125	3,938	6,000	1,500	6,000	2,850
512100	FICA Taxes	13,870	14,322	16,822	7,013	16,822	17,293
512225	Deferred Compensation	9,448	10,407	12,672	5,062	12,672	11,642
512301	Group Health Insurance Premium	12,890	13,294	20,981	9,525	20,981	23,004
512305	Dependant Health Ins Premium	5,291	5,508	6,334	3,965	6,334	9,833
512309	Employee Assistance Program	252	257	300	129	300	300
512400	Worker's Comp Insurance	11,892	8,952	6,472	6,674	6,472	10,059
512500	Unemployment Insurance	642	837	1,000	0	1,000	1,000
<b>TOTAL PERSONAL SERVICES</b>		<b>241,667</b>	<b>247,140</b>	<b>284,481</b>	<b>128,459</b>	<b>284,481</b>	<b>299,181</b>
<b>OPERATING EXPENSES:</b>							
533100	Professional Services	0	0	0	1,075	1,075	1,075
533200	Audit Fees	7,180	3,331	2,709	2,779	2,779	2,779
533201	Admin Services provided by GF	38,088	5,088	38,088	19,044	38,088	38,088
533400	Other Contractual Services	75	0	0	0	0	0
533410	Environmental Services	1,813	1,794	2,500	1,053	2,500	2,000
533415	Janitorial Services	1,440	690	0	0	0	3,600
533420	Pest/Weed Control	168	126	200	56	168	168
533440	Electronic Security Services	381	478	480	191	400	400
534000	Travel and Per Diem	0	24	50	0	0	200
534101	Telephone	6,041	2,256	2,962	2,298	2,562	2,202
534105	Cellular Telephone	0	0	0	0	240	360
534110	Internet Access	1,805	0	0	89	89	100
534120	Postage	145	102	200	35	200	200
534310	Electric	29,262	31,927	30,840	14,915	30,840	31,000
534320	Water/Sewer	573	525	587	257	587	13,925
534380	Trash Pickup/Hauling, Etc.	1,545	1,147	0	0	0	0
534445	Airport Property Lease	120,000	120,000	120,000	60,000	120,000	120,000
534500	Insurance	34,386	10,871	13,036	11,002	13,036	13,036
534610	R & M - Buildings	4,105	3,120	7,000	4,229	5,925	5,000
534630	R & M - Office Equipment	3,132	921	750	251	1,575	2,200
534650	R & M-Radio	220	0	250	0	0	0
534845	Golf Course Promotions	3,075	2,075	2,500	1,618	2,500	2,500
534846	Golf Course Advertising	5,406	8,900	7,500	4,860	7,500	7,000
535200	Departmental Supplies	2,449	4,047	3,500	1,361	3,000	3,000
535205	Bank Charges	16,187	18,740	16,800	4,348	15,000	15,000
535210	Computer Supplies	612	741	750	410	750	750
535220	Cleaning Supplies	1,171	2,055	1,300	799	1,300	1,100
535230	Small Tools and Equipment	208	0	250	0	0	0
535250	Building Supplies	115	85	250	0	100	100
535270	Uniforms and Shoes	271	230	250	13	200	200
535410	Dues and Memberships	913	931	1,000	0	650	700
535420	Books and Publications	128	133	150	145	145	0
535450	Training and Education	0	0	750	0	250	200
535710	Non-Ad Valorem Tax	2,935	2,930	3,023	2,700	3,023	3,023
<b>TOTAL OPERATING EXPENSES</b>		<b>283,826</b>	<b>223,267</b>	<b>257,675</b>	<b>133,528</b>	<b>254,482</b>	<b>269,906</b>
<b>CAPITAL OUTLAY:</b>							
606400	Vehicles and Equipment	3,116	0	0	0	0	1,150
<b>TOTAL CAPITAL OUTLAY</b>		<b>3,116</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,150</b>
<b>DEBT SERVICE:</b>							
707145	Principal - Golf Course	0	0	230,000	0	230,000	240,000
707245	Interest - Golf Course	112,803	137,408	80,890	38,145	76,290	66,690
<b>TOTAL DEBT SERVICE</b>		<b>112,803</b>	<b>137,408</b>	<b>310,890</b>	<b>38,145</b>	<b>306,290</b>	<b>306,690</b>
<b>TOTAL GOLF COURSE ADMINISTRATION</b>		<b>641,411</b>	<b>607,815</b>	<b>853,046</b>	<b>300,132</b>	<b>845,253</b>	<b>876,927</b>

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## GOLF COURSE GREENS DIVISION

The Golf Course Greens Division is responsible for administration of an independent golf course maintenance contract which will ensure that the overall care and quality of the golf course is compatible to maintaining high standards, thus ensuring a quality golf course with excellent turf conditions which will guarantee repeat play from our customers.

### FISCAL YEAR 2004 ACCOMPLISHMENTS

- ✓ Additional repairs made to maintenance facility including improved over-hang and employee meeting room.
- ✓ Continued work completed on swale clearing and Brazilian pepper tree removal.
- ✓ Golf Course condition remained in excellent shape and playability.
- ✓ Additional trees in appropriate areas and landscape plants added to each tee bed and front entrance.
- ✓ Porch added to east side of clubhouse, landscape plants and irrigation added to compliment new porch.
- ✓ On course restroom facilities painted and upgraded.

### FISCAL YEAR 2005 GOALS AND OBJECTIVES

- Continue identifying areas that need improvement and carry out plans to improve such areas on the golf course
- Add irrigation to key spots on driving range.
- Track and monitor all equipment preventative maintenance and repairs
- Continue to evaluate horticultural and turf practices in order to produce the best possible playing conditions.
- Add new tees on holes 9 & 13.

### PERFORMANCE MEASURES

Performance Indicators	Projected 2004/2005
Greens (Acres)	3.75
Tees (Acres)	4.5
Fairways (Acres)	35
Rough (Acres)	60
Sand Bunkers (Acres)	5
Lakes and Ponds (Linear Feet)	10000
Non-Play Area (Acres)	18
Holes Maintained	18

PROGRAM BUDGET DESCRIPTION FOR THE GOLF COURSE GREENS DIVISION		
<i>STAFFING</i>		<i>NATURE OF ACTIVITY</i>
<i>03/04</i>	<i>04/05</i>	
70.00%	75.00%	<b>Golf Course Maintenance</b> - Provide administrative oversight of independent golf course maintenance contract which provides daily turf care resulting in the quality appearance and playability of the golf course. Keeping the golf course in the best possible condition throughout the year adds to the enjoyment of the customers and insures return play.
30.00%	25.00%	<b>Equipment Maintenance</b> - Continue tracking equipment use and repair to insure proper maintenance and useability of equipment.
100.00%	100.00%	



# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## GOLF COURSE GREENS DIVISION BUDGET SUMMARY

The Fiscal Year 2004-2005 adopted budget for Golf Course Greens Division is \$568,466. This compares to the 2003-04 projected expenses of \$533,972, an increase of \$34,494 or 6.5%.

	FY 01-02	FY 02-03	FY 03-04	Projected FY 03-04	Adopted FY 04-05	
	Actual	Actual	Budget	Expenses	Budget	Difference
Operating Expenses	\$ 518,514	\$ 524,319	\$ 551,839	\$ 533,972	\$ 533,572	\$ (400)
Capital Outlay	31,656	1,100	43,200	-	20,800	20,800
Non-Operating	-	11,322	-	-	14,094	14,094
<b>Total</b>	<b>\$ 550,170</b>	<b>\$ 536,741</b>	<b>\$ 595,039</b>	<b>\$ 533,972</b>	<b>\$ 568,466</b>	<b>\$ 34,494</b>

Fiscal Year 04-05 Adopted Budget:

Major Current Level Changes from

Fiscal Year 2003-04 Projected Expenses:

	Difference
<b>1. Operating Expenses</b> - Net decrease results from reductions in R & M Buildings.	\$ (400)
<b>2. Capital Outlay</b> - Increase for needed replacement of equipment..	\$ 20,800
<b>3. Non-Operating</b> - Increase due to emergency contingency fund.	\$ 14,094

## CAPITAL OUTLAY SCHEDULE

### GOLF COURSE GREENS DIVISION

Priority Number	Description	EXPENDITURES PER FISCAL YEAR					TOTAL
		2005-06	2006-07	2007-08	2008-09	2009-10	
1	Progressive Mower	\$ 15,000	\$ -	\$ -	\$ -	\$ 18,000	\$ 33,000
2	Carry All	5,800	-	-	7,800	-	13,600
3	Tractor	-	14,000	-	-	-	14,000
4	Rotary Mower	-	-	17,000	-	-	17,000
5	Mig Welder	-	-	3,000	-	-	3,000
6	Greens Mower	-	-	-	22,000	-	22,000
7	Toro Sand Pro	-	-	-	-	10,000	10,000
		<b>\$ 20,800</b>	<b>\$ 14,000</b>	<b>\$ 20,000</b>	<b>\$ 29,800</b>	<b>\$ 28,000</b>	<b>\$ 112,600</b>

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## GOLF COURSE GREENS DIVISION

Code: 410120

<u>Account Number</u>	<u>Description</u>	<u>FY 01/02 Actual</u>	<u>FY 02/03 Actual</u>	<u>FY 03/04 Budget</u>	<u>Actual to 03/31/04</u>	<u>FY 03/04 Projected</u>	<u>FY 04/05 Adopted Budget</u>
<b>OPERATING EXPENSES</b>							
533440	Electronic Security Services	386	378	450	221	450	450
533445	Groundskeeping Service	475,349	482,479	498,439	281,446	482,472	482,472
534310	Electric	18,129	15,930	19,500	7,399	18,000	18,000
534610	R & M - Buildings	1,863	2,254	2,000	1,391	2,000	1,500
534640	R & M-Operating Equipment	8,241	6,989	13,000	5,910	13,000	13,000
534680	R & M - Irrigation Systems	9,933	12,382	14,000	7,231	14,000	14,000
534685	R & M - Grounds Maintenance	996	1,438	1,450	1,359	1,450	1,500
535200	Departmental Supplies	3,068	2,039	2,250	1,433	2,250	2,300
535220	Cleaning Supplies	199	349	250	0	100	100
535230	Small Tools and Equipment	272	70	250	25	150	150
535250	Building Supplies	76	11	250	0	100	100
<b>TOTAL OPERATING EXPENSES</b>		<b>518,514</b>	<b>524,319</b>	<b>551,839</b>	<b>306,415</b>	<b>533,972</b>	<b>533,572</b>
<b>CAPITAL OUTLAY</b>							
606400	Vehicles and Equipment	31,656	1,100	43,200	0	0	20,800
<b>TOTAL CAPITAL OUTLAY</b>		<b>31,656</b>	<b>1,100</b>	<b>43,200</b>	<b>0</b>	<b>0</b>	<b>20,800</b>
<b>NON-OPERATING EXPENSES</b>							
909541	Intrafund Trfr to GC Capital	0	11,322	0	0	0	0
909901	Contingency	0	0	0	0	0	14,094
<b>TOTAL NON-OPERATING EXPENSES</b>		<b>0</b>	<b>11,322</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>14,094</b>
<b>TOTAL GREENS DIVISION</b>		<b>550,170</b>	<b>536,741</b>	<b>595,039</b>	<b>306,415</b>	<b>533,972</b>	<b>568,466</b>

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## GOLF COURSE CARTS DIVISION

The Golf Course Carts Division many times provides the first and last contact with customers. They maintain golf carts in operational and clean condition for customers, services driving range and water station, maintains and cleans all surrounding areas including the cart barn, cart staging area, cart wash area, starter station, locker room and driving range. Facilitates preventative maintenance on golf carts including battery checks, greasing and tire pressure.

### FISCAL YEAR 2004 ACCOMPLISHMENTS

- ✓ Maintained fleet of 86 electric golf cars, including 516 batteries and 344 tires.
- ✓ Maintained, cleaned and kept organized the following areas: cart barn, starter station, water station, locker room, driving range tee and surrounding areas
- ✓ Maintained and cleaned driving range practice golf balls, driving range cart and ranger cart.
- ✓ Maintained a high level of customer service.

### FISCAL YEAR 2005 GOALS AND OBJECTIVES

- Continue to maintain carts, complete with detailing, battery maintenance, tires, etc.
- Continue to maintain cart barn, starter's station, water station & surrounding areas
- Continue to maintain driving range balls, keeping good shape, presentable for public use.
- Continue to provide the best possible customer service.

### PERFORMANCE MEASURES

Performance Indicators	Projected 2004/2005
Club Car Electric Golf Carts	84
Tires Maintained	336
Grease Fittings Maintained	504
Range Carts	1
Ranger Carts	1

PROGRAM BUDGET DESCRIPTION FOR THE GOLF CART DIVISION		
STAFFING		NATURE OF ACTIVITY
03/04	04/05	
40.00%	40.00%	<b>General Maintenance and Care of Golf Carts</b> - Clean and maintain golf carts in operational condition for guests use and maintain operational cart barn.
30.00%	25.00%	<b>Golf Course Facilities</b> - Maintenance and care of Cart Barn, Driving Range, Water Station, and general area around Golf Shop and starter area.
30.00%	35.00%	<b>Customer Service</b> - Provide unsurpassed customer service to our members quests.
100.00%	100.00%	

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## GOLF COURSE CARTS DIVISION BUDGET SUMMARY

The Fiscal Year 2004-2005 adopted budget for Golf Course Carts Division is \$109,221. This compares to the 2003-04 projected expenses of \$106,276, a increase of \$2,945 or 2.8%.

	FY 01-02	FY 02-03	Amended FY 03-04	Projected FY 03-04	Adopted FY 04-05	Difference
	Actual	Actual	Budget	Expenses	Budget	
Personal Services	\$ 38,068	\$ 39,166	\$ 52,326	\$ 52,326	\$ 55,271	\$ 2,945
Operating Expenses	58,561	54,162	54,200	53,950	53,950	-
<b>Total</b>	<b>\$ 96,630</b>	<b>\$ 93,328</b>	<b>\$ 106,526</b>	<b>\$ 106,276</b>	<b>\$ 109,221</b>	<b>\$ 2,945</b>

Fiscal Year 04-05 Adopted Budget:

Major Current Level Changes from

Fiscal Year 2003-04 Projected Expenses:

	Difference
1. <b>Personal Services</b> - Increase mainly due to a 5.5% increase for CWA employees per CWA Union Contract and an increase in worker's compensation premium which are wage driven.	\$ 2,945
2. <b>Operating Expenses</b> - No forecasted capital outlay for FY 2004-05.	\$ -

## PERSONAL SERVICES SCHEDULE

### GOLF COURSE CART DIVISION

POSITION	PAY RANGE	GRADE	F/T/E POSITION			Projected Expense	Adopted Budget
			02-03	03-04	04-05	03-04	04-05
Golf Course Attendant (1 P/T)	8,202/14,815	11	1.00	0.50	0.50	\$ 13,000	\$ 13,000
Cart Attendants (4) (P/T)	6,438/11,623	9	2.00	1.00	2.00	14,500	22,500
Cart Attendants (TEMP)			2.00	2.00	1.00	19,000	13,000
			5.00	3.50	3.50		
			<b>TOTAL SALARIES</b>			<b>\$ 46,500</b>	<b>\$ 48,500</b>
						600	300
						3,603	3,733
						92	92
						1,531	2,646
						<b>\$ 52,326</b>	<b>\$ 55,271</b>

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## CAPITAL OUTLAY SCHEDULE

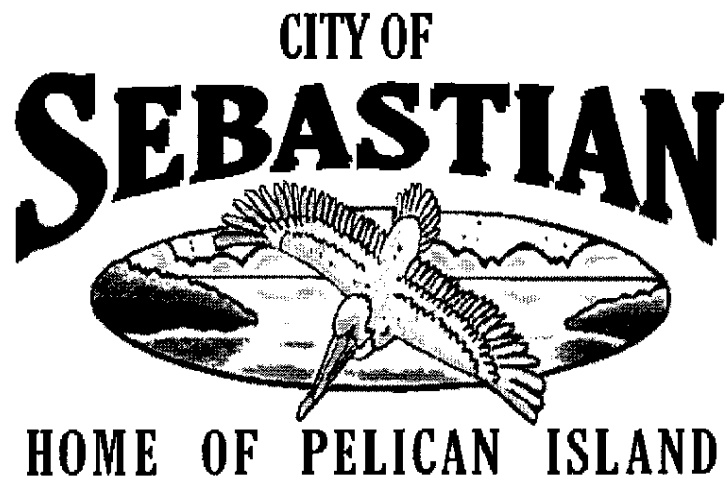
### GOLF COURSE CART DIVISION

Priority Number	Description	EXPENDITURES PER FISCAL YEAR					TOTAL
		2004-05	2005-06	2006-07	2007-08	2008-09	
1	Range Picker	\$ -	\$ 2,200	\$ -	\$ -	\$ -	\$ 2,200
2	Ball Washer	-	1,800	-	-	-	1,800
3	Range Dispenser	-	-	4,200	-	-	4,200
		<b>\$ -</b>	<b>\$ 4,000</b>	<b>\$ 4,200</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,200</b>

## GOLF COURSE CARTS DIVISION

Code: 410130

Account Number	Description	FY 01/02 Actual	FY 02/03 Actual	FY 03/04 Budget	Actual to 03/31/04	FY 03/04 Projected	FY 04/05 Adopted Budget
<b>PERSONAL SERVICES</b>							
511200	Regular Salaries	34,862	35,476	27,500	6,762	27,500	35,500
511300	Temporary Salaries	0	0	19,000	5,111	19,000	13,000
511400	Overtime	458	860	600	529	600	300
512100	FICA Taxes	2,702	2,780	3,603	949	3,603	3,733
512309	Employee Assistance Program	46	50	92	38	92	92
512400	Worker's Comp Insurance	0	0	1,531	0	1,531	2,646
<b>TOTAL PERSONAL SERVICES</b>		<b>38,068</b>	<b>39,166</b>	<b>52,326</b>	<b>13,389</b>	<b>52,326</b>	<b>55,271</b>
<b>OPERATING EXPENSES</b>							
534420	Equipment Leases	52,250	52,250	52,250	26,125	52,250	52,250
534610	R & M - Buildings	90	385	500	2	500	500
534640	R & M-Operating Equipment	784	730	500	202	500	500
535200	Departmental Supplies	5,272	698	750	154	500	500
535220	Cleaning Supplies	57	60	100	13	100	100
535230	Small Tools and Equipment	108	39	100	0	100	100
<b>TOTAL OPERATING EXPENSES</b>		<b>58,561</b>	<b>54,162</b>	<b>54,200</b>	<b>26,496</b>	<b>53,950</b>	<b>53,950</b>
<b>CAPITAL OUTLAY</b>							
606400	Vehicles and Equipment	0	0	0	0	0	0
<b>TOTAL CAPITAL OUTLAY</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL CARTS DIVISION</b>		<b>96,630</b>	<b>93,328</b>	<b>106,526</b>	<b>39,885</b>	<b>106,276</b>	<b>109,221</b>



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# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## AIRPORT

City of Sebastian operates a 625 acres municipal airport through the establishment of an enterprise fund. The airport property was deeded to the city in 1959 by the federal government. The main source of revenues to support the airport operations is lease revenue. The airport receives federal and state government grants to fund airport capital projects, which are accounted in city's capital improvement fund. Since the year 2000, the Airport has been involved in over \$10 million in capital improvements, all of which to better develop the facilities and economic growth.

### AIRPORT FUND REVENUE

**Code: 450010**

The Fiscal Year 2004-2005 adopted budget for Airport fund revenue is \$275,255. This compares to the 2003-04 projected Airport fund revenue of \$244,685, an increase of \$30,570 or 12.5%.

<u>Description</u>	FY 01-02 Actual	FY 02-03 Actual	FY 03-04 Budget	Projected FY 03-04 Revenue	Adopted FY 04-05 Budget	Difference
Operating revenue	178,743	167,676	206,664	204,665	267,235	62,570
Intergovernmental	-	-	32,000	32,000	-	(32,000)
Non-operating revenues	11,215	7,953	19,285	8,020	8,020	-
Total revenues and other sources	189,958	175,629	257,949	244,685	275,255	30,570

Fiscal Year 04-05 Adopted Budget:

Major Current Level Changes from

Fiscal Year 2003-04 Projected Revenue:

	<u>Difference</u>
<b>1. Operating revenue</b> - Increase due to additional projected revenues associated with airport lease agreements.	\$ 62,570
<b>2. Intergovernmental</b> - Decrease results from the fact there have been no approved grants awarded as of this date.	\$ (32,000)
<b>3. Non-operating revenues</b> - No forecasted increase in interest earnings.	\$ -

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## AIRPORT REVENUE

Code: 450010

<u>Account Number</u>	<u>Description</u>	<u>FY 01/02 Actual</u>	<u>FY 02/03 Actual</u>	<u>FY03/04 Budget</u>	<u>Actual to 03/31/04</u>	<u>FY03/04 Projected</u>	<u>FY 04/05 Adopted Budget</u>
<b>OPERATING REVENUE</b>							
3625XX	Rents and Royalties	167,061	160,695	200,660	83,447	198,661	261,235
369900	Other Miscellaneous Revenues	11,682	6,981	6,004	3,207	6,004	6,000
<b>TOTAL OPERATING REVENUE</b>		<b>178,743</b>	<b>167,676</b>	<b>206,664</b>	<b>86,654</b>	<b>204,665</b>	<b>267,235</b>
<b>NON-OPERATING REVENUE:</b>							
<b>INTERGOVERNMENTAL SOURCES</b>							
334451	Airport - FDOT JPA Revenue	0	0	32,000	32,000	32,000	0
<b>TOTAL INTERGOV'T SOURCES</b>		<b>0</b>	<b>0</b>	<b>32,000</b>	<b>32,000</b>	<b>32,000</b>	<b>0</b>
<b>OTHER NON-OPERATING REVENUE:</b>							
361100	Interest Earnings	448	(42)	851	(10)	20	20
361105	SBA Interest Earnings	10,767	7,995	12,188	3,910	8,000	8,000
364100	Sale of Fixed Assets	0	0	0	0	0	0
389995	Appr. from PY Retained Earnings	0	0	6,246	0	0	0
<b>TOTAL OTHER NON-OPERATING REVENUE</b>		<b>11,215</b>	<b>7,953</b>	<b>19,285</b>	<b>3,900</b>	<b>8,020</b>	<b>8,020</b>
<b>TOTAL NON-OPERATING REVENUES</b>		<b>11,215</b>	<b>7,953</b>	<b>51,285</b>	<b>35,900</b>	<b>40,020</b>	<b>8,020</b>
<b>TOTAL AIRPORT REVENUES</b>		<b>189,958</b>	<b>175,629</b>	<b>257,949</b>	<b>122,554</b>	<b>244,685</b>	<b>275,255</b>



# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## AIRPORT ADMINISTRATION

The Airport Director is responsible for Airport Operations and compliance issues with the Federal Aviation Administration and the Florida Department of Transportation; airport related capital improvement programs execution and monitoring, tenant relations, and economic development of Corporate Park West and other airport properties.

### FISCAL YEAR 2004 ACCOMPLISHMENTS

- ✓ Completed installation of security upgrades and access control system.
- ✓ Completed infrastructure improvements to Airport Drive West and East.
- ✓ Coordinated the installation of underground, three-phase power.
- ✓ Completed T-Hanger development.
- ✓ Facilitated the leasing of 23 acres of airport property for commercial development.
- ✓ Completed the reconstruction of Runway 9-27 and parallel taxiway.
- ✓ Secured over \$1.6 million in grant funding from the Florida Department of Transportation (FDOT) and the Federal Aviation Administration.

### FISCAL YEAR 2005 GOALS AND OBJECTIVES

- Administration of the Airport in accordance with Federal, State and Local regulations.
- Revise Joint Automated Capital Improvement Program (JACIP), via partnership with Florida Department of Transportation and Federal Aviation Administration.
- Coordination of safety and logistics associated with airport construction activities.
- Monitoring of airport lease agreements with Finance and Legal departments.
- Promotion of open and positive relations with airport users and citizens.
- Complete construction of Airport, Public Works, Engineering Administration Facility and Police Evidence Compound.
- Complete reconstruction of Taxiway "A".
- Complete construction of access road and utilities into Corporate Park West.

### PERFORMANCE MEASURES

Performance Indicators	Actual 2001/2002	Actual 2002/2003	Projected 2003/2004	Projected 2004/2005
Number of Based Aircraft	50	50	85	90
Number of Aircraft Operations	47,000	48,000	50,000	62,000
Number of Development Acres	188	190	200	218
Airport Leasehold Revenues	N/A	N/A	\$ 265,000	\$ 300,000

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

<b>PROGRAM BUDGET DESCRIPTION FOR THE AIRPORT</b>		
<i>STAFFING</i>		<i>NATURE OF ACTIVITY</i>
<i>03/04</i>	<i>04/05</i>	
10.00%	10.00%	<b>Federal Aviation Compliance</b> - Conduct operations at the Airport in accordance with Federal Aviation Regulations.
55.00%	40.00%	<b>Capital Improvement Project Execution and Monitoring</b> - Execute and monitor Capital Improvement Projects. Prepare and submit a Five-Year Capital Improvement Program in accordance with Regulations. Prepare and apply for Florida Department of Transportation Airport Improvement Grants for Capital Improvement Projects and equipment.
15.00%	15.00%	<b>Tenant and Public Relations</b> - Monitor and execute Tenant Lease agreements. Provide dispute resolution regarding airport regulations. Maintain contact with Airport users and citizens, respond to questions and complaints and provide information to all parties about rules, regulations and airport information.
20.00%	35.00%	<b>Airport Maintenance</b> - Mow Airport, herbicide runways and taxiways, maintain runway lighting system. Supervise runway maintenance and Scrub Jay mitigation/Habitat Conservation Area. Clear and maintain runway approaches and perform daily Airport inspections.
100.00%	100.00%	

## AIRPORT ADMINISTRATION BUDGET SUMMARY

The Fiscal Year 2004-2005 Adopted budget for the Airport is \$275,255. This compares to the 2003-04 projected expenses of \$260,323, an increase of \$14,932 or 6.1%.

	FY 00-01	FY 01-02	FY 03-04	Projected FY 03-04	Adopted FY 04-05	Difference
	Actual	Actual	Budget	Expenses	Budget	
Personal Services	\$ 67,830	\$ 118,349	\$ 120,975	\$ 128,475	\$ 142,109	\$ 13,634
Operating Expenses	81,633	82,097	89,282	85,915	92,064	6,149
Capital Outlay	25,001	2,459	45,933	45,933	-	(45,933)
Non-Operating	-	152,000	1,759	-	41,082	41,082
<b>Total</b>	<b>\$ 174,463</b>	<b>\$ 354,905</b>	<b>\$ 257,949</b>	<b>\$ 260,323</b>	<b>\$ 275,255</b>	<b>\$ 14,932</b>

Fiscal Year 04-05 Adopted Budget:

Major Current Level Changes from

Fiscal Year 2003-04 Projected Expenses:

	Difference
1. <b>Personal Services</b> - Increase mainly due to an estimated 24% increase in health insurance premiums, a 5.5% increase for exempt management and CWA employees per CWA Union Contract, and an increase in deferred compensation and worker's compensation premiums which are wage driven.	\$ 13,634
2. <b>Operating Expenses</b> - Increase mainly due to increase in travel and advertising expenditures estimates.	\$ 6,149
3. <b>Capital Outlay</b> - No forecasted capital outlay for FY 2004-05.	\$ (45,933)
4. <b>Non-Operating</b> - Increase is contingency fund.	\$ 41,082

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## PERSONAL SERVICES SCHEDULE

<u>POSITION</u>	<u>PAY RANGE</u>	<u>GRADE</u>	<u>F/T/E POSITION YEARS</u>			<u>Projected Expense</u>	<u>Adopted Budget</u>
			<u>01-02</u>	<u>02-03</u>	<u>03-04</u>	<u>03-04</u>	<u>04-05</u>
						\$	\$
Airport Director	51,386/92,808	81E	0.00	1.00	1.00	\$ 51,600	\$ 55,800
Airport Operations Specialist III	22,661/40,929	18	0.50	1.00	1.00	32,000	36,000
Intern/Temp			0.67	0.50	0.50	8,400	8,400
			1.17	2.50	2.50		
<b>TOTAL SALARIES</b>						<b>\$ 92,000</b>	<b>\$ 100,200</b>
						Overtime	3,000
						FICA Taxes	7,902
						Clothing Allowance	100
						Deferred Compensation	8,541
						Group Health Insurance Premium	10,336
						Dependant Health Ins Premium	614
						Employee Assistance Program	46
						Worker's Comp Insurance	11,370
<b>Total Personal Services</b>						<b>\$ 128,475</b>	<b>\$ 142,109</b>

## CAPITAL OUTLAY SCHEDULE

<b>AIRPORT</b>		<b>EXPENDITURES PER FISCAL YEAR</b>					
<u>Priority Number</u>	<u>Description</u>	<u>2004-05</u>	<u>2005-06</u>	<u>2006-07</u>	<u>2007-08</u>	<u>2008-09</u>	<u>TOTAL</u>
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

# CITY OF SEBASTIAN, FLORIDA 2004/2005 ANNUAL BUDGET

## AIRPORT ADMINISTRATION

Code: 450110

Account Number	Description	FY 01/02 Actual	FY 02/03 Actual	FY 03/04 Budget	Actual to 03/31/04	FY 03/04 Projected	FY 04/05 Adopted Budget
<b>PERSONAL SERVICES</b>							
511200	Regular Salaries	50,192	86,582	82,000	44,382	92,000	100,200
511400	Overtime		1,847	3,000	1,569	500	3,000
512100	FICA Taxes	3,622	6,528	7,084	3,547	7,084	7,902
512215	Clothing Allowance		100	100	100	100	100
512225	Deferred Compensation	3,998	4,666	8,334	3,900	8,334	8,541
512301	Group Health Insurance Premium	4,950	8,876	10,405	4,616	10,405	10,336
512305	Dependant Health Ins Premium	2,693	2,863	2,863	419	2,863	614
512309	Employee Assistance Program	23	42	46	23	46	46
512400	Worker's Comp Insurance	2,351	6,845	7,143	5,957	7,143	11,370
<b>TOTAL PERSONAL SERVICES</b>		<b>67,830</b>	<b>118,349</b>	<b>120,975</b>	<b>64,513</b>	<b>128,475</b>	<b>142,109</b>
<b>OPERATING EXPENSES</b>							
533200	Audit Fees	991	1,294	5,542	7,785	7,785	7,800
533201	Admin Services provided by GF	32,114	32,114	32,114	2,114	32,114	32,114
533400	Other Contractual Services	1,527	1,014	2,280	127	250	500
533420	Pest/Weed Control/Mowing	0	1,259	2,000	0	2,000	4,000
534000	Travel and Per Diem	4,721	4,346	4,250	2,717	4,250	5,350
534101	Telephone	781	217	808	104	208	400
534105	Cellular Phone	1,307	1,424	1,224	550	1,200	1,200
534110	Internet Access	138	0	138	26	52	100
534120	Postage	270	554	250	58	120	200
534310	Electric	1,797	2,421	1,600	767	1,600	1,600
534420	Equipment Leases	0	0	500	60	250	500
534500	Insurance	5,992	5,555	4,782	4,305	4,305	4,800
534630	R & M-Vehicles	299	473	500	281	800	500
534640	R & M-Operating Equipment	1,738	3,024	2,500	1,826	3,000	3,000
534685	R & M-Grounds Maintenance	8,962	7,780	5,000	1,293	3,000	3,000
534825	Advertising Expenditures	0	0	1,500	500	1,500	3,000
535200	Departmental Supplies	2,089	841	750	521	750	800
535210	Computer Supplies	45	436	500	59	659	500
535230	Small Tools and Equipment	2,224	2,287	1,500	920	1,500	2,000
535260	Gas and Oil	855	2,600	5,224	2,034	4,500	5,000
535270	Uniforms & Shoes	0	444	350	139	350	700
535410	Dues and Memberships	2,140	1,385	1,650	240	1,650	1,650
535420	Books and Publications	0	0	200	0	0	200
535450	Training and Education	2,475	1,485	3,200	1,000	3,200	2,150
535710	Non-Ad Valorem Tax	11,170	11,144	10,920	10,872	10,872	11,000
<b>TOTAL OPERATING EXPENSES:</b>		<b>81,633</b>	<b>82,097</b>	<b>89,282</b>	<b>38,298</b>	<b>85,915</b>	<b>92,064</b>
<b>CAPITAL OUTLAY:</b>							
606400	Vehicles and Equipment	25,001	2,459	45,933	45,933	45,933	0
<b>TOTAL CAPITAL OUTLAY:</b>		<b>25,001</b>	<b>2,459</b>	<b>45,933</b>	<b>45,933</b>	<b>45,933</b>	<b>0</b>
<b>NON-OPERATING EXPENSES</b>							
909545	Intrafund Trfr to AP Capital	0	152,000	0	0	0	3,750
909901	Contingency	0	0	1,759	0	0	37,332
<b>TOTAL NON-OPERATING EXPENSES</b>		<b>0</b>	<b>152,000</b>	<b>1,759</b>	<b>0</b>	<b>0</b>	<b>41,082</b>
<b>TOTAL AIRPORT</b>		<b>174,463</b>	<b>354,905</b>	<b>257,949</b>	<b>148,744</b>	<b>260,323</b>	<b>275,255</b>